

# SOLUTIONS TO STREAMLINE YOUR BUSINESS OPERATIONS

## BIOSAFE IS PROUD TO BE A BUSINESS SOLUTIONS PROVIDER



### KITTING

#### MANUFACTURING

We manufacture custom kits designed to meet your company's needs at our FDA-approved facility.



### FULFILLMENT

#### & STORAGE

Our team receives, stores, packages, and transports inventory from our onsite warehouse.



### LOGISTICS

#### & SHIPMENT

Enjoy fast, reliable, and cost-saving shipping options from our major carriers.



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**BIOSAFE SOLUTIONS**

INNOVATE, PARTNER, DELIVER

Your **provider** for fulfillment,  
logistics, and custom test kitting

## WHY CHOOSE BIOSAFE SOLUTIONS?

- 1 One-stop shop for custom kitting, fulfillment, storage, and logistics
- 2 Over 100 years combined laboratory experience
- 3 Total operational support and quick turnaround
- 4 Onsite inventory management and remote access



*"WE FOCUS ON BALANCED BUSINESS SOLUTIONS SO BUSINESSES CAN FOCUS ON CUSTOMER CARE."*

## OUR PROCESS:

- We discuss the client's pain points
- We inform the client about our services and determine how we can save them time, space, and money
- After services have been selected, we gather additional information about kit contents, fulfillment needs, and current shipping discounts, if any
- Our team does a cost analysis and creates a quote based on desired services
- During our next meeting, we present our findings and make sure the client is happy with the proposal
- Upon agreement, the client fills out the New Client Form
- The production and operations team are introduced
- Then our sales manager performs logistics training with the client's shipping department, if applicable
- We take over, and our clients take a deep breath. Less stress. More solutions.